



# Florida Renal Administrators Association

## Sarasota Office

Candy Magiera  
1921 Waldemere St. #107  
Sarasota, FL 34239  
Tel. 941.917.6444 X408  
Fax. 941.917.6448

## Tampa/St Petersburg Office

Bob Loeper  
4953 Van Dyke Rd  
Lutz, FL 33558  
Tel. 813.961.1217 X211  
Fax. 813.968.0406

## Delray Beach Office

Bob Winston  
2655 W. Atlantic Avenue  
Delray Beach, FL 33445  
Tel. 954.448.8482  
e-Fax. 866.913-5518

## ACCOMPLISHMENTS:

- FRAA is the major supporter and contributor to the Florida Renal Coalition (FRC) and coordinates the fund drive to annually collect over \$70,000 in contributions from the renal community to assist in Florida lobbying efforts
- Secured Florida Medicaid Reimbursement for outpatient dialysis services in 1996
- Secured Reimbursement from Florida Medicaid for EPO
- Convinced AHCA in 2004 and in 2006 that ESRD facilities should be exempt from the Florida Health Care Clinic Licensure Act
- Collaborative effort with pharmaceutical industry in 2002 to prevent implementation of least cost alternative of IV Vitamin D therapy by Florida Medicare Fiscal Intermediary
- Increased dialysis outpatient treatment rate for \$85 to \$125/tmt in 2005
- Established the CKD/ESRD Advisory Committee with AHCA in 2008. Meetings held three times per year.
- Secured direct reimbursement to free standing facilities for IV pharmaceuticals in 2008
- 2009 collaborative study with USF to answer legislatively required questions on the social and financial impact of mandating Medigap insurance for Medicare beneficiaries under 65
- Successfully passed HB675 and SB1022 in 2009 providing Medigap coverage for ALL Medicare beneficiaries under 65.
- Supported passage of SB 1122 Health Insurance Direct Reimbursement to Providers
- 2011 Collaboration with AHCA to improve awareness of Peritoneal Dialysis for Florida Medicaid ESRD patients

## ACTIVITIES:

- Monthly conference calls on the Second Friday at 10:00 AM
- Legislative Updates
- Network with Colleagues
- Access to Industry Experts
- Professional Representation of Industry Issues
- Annual meeting focused on ESRD facility administrative issues, held at a family oriented venue with family reception
  - Regulatory/Reimbursement changes in the ESRD Industry, both State and Federal
  - Review of new Conditions for Coverage
  - Legal challenges and ESRD Lab issues for Administrator
  - Network Seven update and Quality Initiatives
  - Leadership, Team Building and Networking
- Sponsor Florida Kidney Day in Tallahassee since 2005
  - Presents annual legislative agenda
  - Over 60 Legislative visits in one day
  - Press Conference with Senate and House speakers
  - Statewide media coverage
- Continual education of Florida elected officials via letter writing campaigns and local visits
- Routine visits to Tallahassee and Agency for Healthcare Administration to inform and educate the Agency state officials on issues that affect the Florida renal industry
- Presentations to State Senate and House Healthcare committees during Legislative Session